



WW

**WHO'S WHO
2022**

*Women
Professionals*

**A LONG ISLAND BUSINESS
NEWS SPECIAL ADVERTISING
SUPPLEMENT**

LONG ISLAND
BUSINESS NEWS

WHO'S WHO
Women Professionals

WHO'S WHO

Who's Who in Women in Professional Services

Top professionals across Long Island are driving their teams and clients to stay current and relevant. In this Who's Who in Women in Professional Services section, many experts from various industries share what new developments 2022 has brought into their industry and/or company.

— Lisa Morris Josefak

INDEX INDEX INDEX

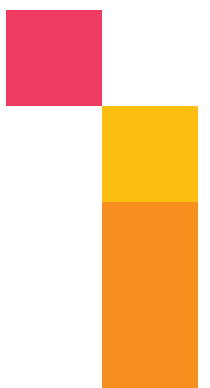
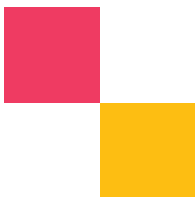
- 3 **WENDY ABRAMS** Dime Community Bank
- 3 **LINDA ARMYN** Bethpage Federal Credit Union
- 4 **ELISE BARBUCK** MMP Capital
- 4 **KIMBERLY BARRESI** Certilman Balin Adler & Hyman, LLP
- 4 **JILL T. BRAUNSTEIN** Moritt Hock & Hamroff LLP
- 4 **ALLYSON D. BURGER** Berkman Bottger Newman & Schein. LLP
- 5 **ALYSSA J. CALABRESE** Jackson Lewis P.C.
- 6 **CANDICE CLEAVER** EisnerAmper
- 6 **CARA CRONIN, ESQ.** Cronin & Cronin Law Firm, PLLC
- 6 **ANDREA TSOUKALAS CURTO** Forchelli Deegan Terrana LLP
- 6 **NADIA DAVIS** HUB International Northeast
- 7 **JOANNE DEFINO** KPMG LLP
- 8 **DANIELÉ "DANNY" D. DE VOE** Sahn Ward Braff Koblenz PLLC
- 8 **ROSA M. FEENEY** Lewis Johs Avallone Aviles, LLP
- 8 **SUZANNE FISCHETTI, CPA** PwC
- 8 **EMILY IANNUCCI** Bond, Schoeneck & King PLLC
- 9 **JESSICA MOLINARES KALPAKIS** Harris Beach PLLC
- 9 **CHERYL L. KATZ-ERATO** Cona Elder Law
- 10 **HANNA E. KIRKPATRICK** Jaspan Schlesinger LLP
- 10 **MEGAN KLINGBEIL, CPA** Anchin
- 10 **ELIZABETH MAGENNIS** ConnectOne Bank
- 10 **CHRISTINE MALAFI** Campolo, Middleton & McCormick, LLP
- 11 **JULIE MANTERIA** UHY Advisors NY, Inc.
- 12 **PATRICIA C. MARCIN** Rivkin Radler LLP
- 12 **MAUREEN MONTALBANO** New York Community Bank
- 12 **MARY POKOJNY O'REILLY** Meltzer, Lippe, Goldstein & Breitstone LLP
- 12 **DORI ROSINSKY, CPA** Grassi
- 13 **ALICE ROUSE** Hanover Community Bank
- 13 **JENNIFER TOMENY STACCHINI** Farrell Fritz, P.C.
- 14 **KAREN TENENBAUM** Tenenbaum Law, P.C.
- 15 **SHANNON TREADWELL** ROK Financial
- 15 **DANIELLE M. VISVADER** Abrams Fensterman, LLP
- 16 **EDITA VYSOCKYTE, CPA** Marcum LLP
- 16 **LING XU** Flushing Bank



**Leading
with purpose**

Congratulations to PwC's Suzanne Fischetti for being recognized as part of the Long Island Business News: Who's Who Women in Professional Services.

TheNewEquation.com



WHO'S WHO Women Professionals

WENDY ABRAMS
Dime Community Bank



Wendy Abrams is a senior vice president and regional manager for Dime Community Bank (Dime). Abrams joined Dime in 2011 as the organization was changing its business model and working on growth and expansion to new markets.

Since joining Dime, Abrams has been promoted from branch manager to sales director to regional manager.

In her current role, she oversees 19 of Dime's 60 branches, a territory which spans across Nassau and Suffolk Counties and consists of close to \$3 billion in assets.

Abrams sees clients and employees still adapting to a post Covid-19 business atmosphere.

"Welcome to the new normal of 2022," she said. "The new normal involves a better work/life balance and the utilization of technology to accomplish daily tasks, both of which affect us personally and professionally."

"At Dime, many of our clients and employees have a new perspective on their work/life balance, some changing jobs in order to work remotely and some giving up working altogether. We are left with staffing struggles for businesses and a better work/life balance

for employees, an interesting dichotomy."

"Technology has also played a role in these changes," Abrams noted. "As a Dime client, you can perform almost any banking transaction online and more and more clients are doing so. Employees can work remotely, as well as accomplish non-work-related tasks electronically, tasks, that in the past, would have required time off from work."

"With every new normal, there are positives and negatives," Abrams explained. "As of today, I am still on the fence."

Prior to joining Dime, Abrams was a financial advisor for Fidelity Investments where she was responsible for helping high net worth clients create and manage their wealth.

Abrams is involved in local charities including helping raise funds for a new special needs playground that will be breaking ground in Rockville Centre.

Abrams earned a bachelor's degree in political science from the State University College at Oneonta. During her 30+ years of financial experience, she has acquired investment, insurance and lending certifications and licenses.

Headquartered in Hauppauge, Dime Community Bank has more than \$12 billion in assets and operates 60 locations from Montauk to Manhattan. Dime is committed to providing exceptional service, the latest in technology and an experienced, dedicated team to help customers achieve their financial goals.

The bank offers a full range of products and services for businesses and consumers. Title insurance services are offered through Dime's

wholly owned subsidiary, Bridge Abstract. Dime Financial Services Inc., a wholly owned subsidiary of Dime, offers financial planning and investment consultation. Dime also has a rich tradition of involvement in the community by supporting programs and initiatives that promote local business, the environment, education, healthcare, social services and the arts.

LINDA ARMYN
Bethpage Federal Credit Union



Linda Armyrn is chief strategy & marketing officer at Bethpage Federal Credit Union, where she began her tenure in 2001. Armyrn leads corporate strategy, marketing, corporate communications, public relations, crisis planning, business & community development and government relations.

Bethpage is focused on enriching the lives of its teammates, members and the communities it serves. Since 2001, Bethpage has grown from \$1.1 billion to \$11.6 billion in assets. Armyrn played an integral role in two mergers that led to Bethpage's open charter in 2016.

This year has been an interesting year for financial services, Armyrn said.

"Interest rates are rising, at a fast pace, for the first time in years, inflation has some

members pausing before they spend their savings or borrow, while others are borrowing quickly before rates rise further," she said.

"As the pandemic lingers, employee, consumer and business expectations continue to evolve," Armyrn noted. "We find ourselves looking at how can we do things differently in all aspects of our business. While the rapid pace of change can seem daunting, I have learned if you stop and truly listen to what people are saying, these ever-changing times can serve as a great opportunity to be better and as we like to do at Bethpage, 'enrich more lives.'"

Armyrn was appointed by the governor to co-chair the Long Island Regional Economic Development Council, to the Stony Brook University Presidents Council, and appointed a member of the NYS Parks Commission on Long Island. She also serves as a board member for YMCA LI, Cradle of Aviation, Mentor NY, Child Care Council of Suffolk. She is active within her industry as a member of several state and national legislative advisory committees.

She was honored by Hofstra's Center for Suburban Diversity, YMCA of LI, American Heart Association, EAC Network, City and State LI 50 Most Influential 2018-2021, Long Island Press: 2017 Business Entrepreneur and 2016-2021- Most Influential Long Islanders, Credit Union Times 2015 Trailblazer Award and a 2020 Athena Leadership Finalist.

With a focus on collaboration and innovation, Armyrn spearheads Bethpage's Community Engagement efforts, known as Bethpage Cares. This philanthropic effort

Congratulations!

The Entire Staff of Dime is Proud of the Accomplishments and Recognition of Wendy Abrams

Long Island Business News

WHO'S WHO - WOMEN IN PROFESSIONAL SERVICES

Wendy Abrams

Senior Vice President, Regional Manager
Dime Community Bank



dime.com

800-321-DIME (3463)



Member
FDIC

WHO'S WHO Women Professionals

invests more than \$2 million annually to communities of modest means. In 2019, Army and the Bethpage team collaborated with Suffolk County to bring a Bike Share program, known as Bethpage Ride, to Suffolk County for the first time, which now serves nine communities. In 2020, Army introduced the Bethpage Difference Makers Program to foster and fund youth volunteerism in the community.

Of the significant branding initiatives led by Army, the most visible is the annual Bethpage Federal Credit Union Air Show at Jones Beach. By partnering with the NYS Office of Parks, Recreation & Historical Preservation, Army branded Bethpage as the Title sponsor of Long Island's largest public event. The Air Show attracts nearly 400,000 attendees annually each Memorial Day weekend since 2004, with the exception of 2020.

Army earned a bachelor's degree from the University of Maryland and a master's degree from Northeastern University.

Bethpage Federal Credit Union has been serving its members and their communities for over 75 years. With branch locations in Nassau & Suffolk Counties and New York City, Bethpage helps members achieve their dreams by offering an alternative to big banks.

Bethpage offers a full spectrum of products and services to meet the growing financial needs of its members with great rates and low fees.



ELISE BARBUCK
MMP Capital

Elise Barbuck is director of operations at MMP Capital, a leading lender located in Farmingdale specializing in equipment financing, leasing and unsecured capital financing. Barbuck oversees funding, human resources, IT and marketing. With her strong background in accounting and years spent in corporate audit and change management, Barbuck implements organizational procedures and controls in areas including project management, compliance, reporting and coordination with legal counsel.

The year continues to move in a positive direction for MMP Capital, Barbuck said.

"More than anything else, 2022 has been a year of extreme success for MMP Capital with a 41 percent increase year-over-year in funding volume for our clients," she said. "In response, we have grown our staff by 35 percent, with more than half of the new employees joining us since June. This very rapid growth has brought exciting challenges for my department such as onboarding new staff, reorganizing and restructuring divisions and processes for efficiency and cohesiveness, and rethinking how our newly larger departments can best collaborate for ongoing success."

Barbuck began her career, in 2009, as an accountant for City Design LLC and served as change management coordinator and internal auditor in the publicly traded upstream energy industry. She also served as a start-up consultant, advising ownership on business administration and growth strategy prior to

joining MMP Capital, in 2017.

Barbuck earned a bachelor's degree in accounting from University of Denver Daniels College of Business and a master's degree in accounting from Daniels School of Accountancy.

She is a past board member of the Information Systems Audit & Control Association and has been a member of the Institute of Internal Auditors.

Since its foundation in 2013, MMP Capital has established itself as the gold standard in equipment finance in the U.S., recognized for quality service, competitive rates and loans that are often approved within hours. Led by a management team with vast experience in sales, credit, and operations from several banks, leasing companies, and funding institutions, MMP Capital is equipped as a hybrid lender to lend directly or utilize a vast syndication outlet. Its financing options for equipment financing, leasing and unsecured capital offer U.S. businesses the opportunity to invest in their future, update outdated technology, or offer new services to customers.

MMP has a work-family environment that empowers employees to be their best and live life to the fullest. That warm culture extends to MMP's personalized approach to service in which staff takes the time to learn about their consumers, what they purchase, why they are purchasing it, how it will help them. Customers often work with the same representatives with relationships spanning 15-20 years.



KIMBERLY BARRESI
Certilman Balin Adler & Hyman, LLP

Kimberly Barresi is a partner in the banking and commercial lending department at Certilman Balin Adler & Hyman, LLP.

Barresi's practice concentrates on the areas of banking and commercial lending, real estate and environmental law, with an emphasis on the representation of lenders and borrowers in connection with the financing of commercial real estate and asset-based transactions. In that capacity, she has closed many commercial finance transactions from start-up business transactions to complex real estate and business acquisitions and assisted with the structuring and documentation of environmental risk minimizing agreements.

"It is no secret that the rising rate environment caused a splash in the real estate market in 2022," Barresi said. "This, of course, is not the first or the last time our industry will experience this shift. For us, it was an opportunity to collaborate with our clients and other industry professionals to improve efficiency and expediency of the closing process while upholding the utmost degree of professional integrity."

"The result, I believe, will be a positive impact on our industry, resulting in sharper professionals ready to tackle the next obstacle for their clients," she noted.

Barresi also has extensive experience with government guaranteed loans offered through the U.S. Small Business Administration 504 and 7(a) loan programs

and is approved by the U.S. Small Business Administration as a Designated Attorney for closing 504 loans in New York and New Jersey. She routinely advises lenders on eligibility matters and loan requirements in order to preserve and protect their government guarantees.

Prior to joining Certilman Balin, Barresi worked for a Manhattan-based civil litigation firm in the environmental litigation department and the Office of the New York State Attorney General in the Environmental Protection Bureau.

Barresi earned a juris doctor and a certificate in environmental law, cum laude, from Pace University School of Law and a bachelor's degree from the University of Maryland. During that time, she worked as a legal intern for the United States Environmental Protection Agency, Region II and the Pace Environmental Litigation Clinic.

She is admitted to practice in the states of New York and New Jersey.

From 2017 through 2021, Barresi was named to the New York Metro Super Lawyers Rising Stars list and to its Women's Edition in 2019 and 2020.

Certilman Balin Adler & Hyman, LLP is among Long Island's largest full-service law firm with offices in Nassau and Suffolk Counties. Its 15 practice areas include: real estate, real property tax certiorari and condemnation, cooperative and condominium, land use, environmental law, corporate/securities, litigation, commercial lending, labor relations/employment law, bankruptcy and debtor/creditor rights, nonprofit/tax exempt and religious organizations, trusts and estates, elder law, telecommunications law and criminal law.



JILL T. BRAUNSTEIN
Moritt Hock & Hamroff LLP

Jill T. Braunstein is a partner at Moritt Hock & Hamroff LLP. Braunstein practices in the firm's Corporate, M&A and Securities Department and serves as co-chair of the firm's Closely-Held/Family Business Practice Group.

Braunstein has more than 20 years of experience specializing as a corporate and securities attorney, and acting as a trusted business advisor to public and private companies, business owners, entrepreneurs, investors and private equity funds. She listens to clients' needs and provides value-added advice that assists clients with meeting their business goals.

Braunstein has significant experience representing middle market and start-up companies across an array of industries. She counsels businesses in all stages of their growth, commencing from their formation and early stages to representing them in connection with capital raising transactions, including private equity, debt, and venture capital transactions, and, ultimately, successful exits and mergers and acquisitions.

Clients also turn to Braunstein as their outside legal counsel for advice on a wide variety of general corporate and commercial

matters, including organizational structuring, board advisory and corporate governance, privacy issues, risk management, compensation arrangements, business succession planning, strategic partnerships and other business matters. She also provides transaction-specific services with structuring, negotiating, and executing all types of contracts.

Braunstein also has a deep understanding of financial markets and securities issues, with experience handling U.S. Securities and Exchange Commission (SEC) periodic reporting and proxy requirements, Section 16 reporting, Rule 144 sales, and Regulation D exemptions. She helps clients navigate the rules and regulations of the SEC, NYSE and NASDAQ.

Braunstein earned a juris doctor from Fordham University School of Law and a bachelor's degree, summa cum laude, from The George Washington University. She is admitted to practice in New York.

Braunstein serves on the Long Island Committee of the Financial Women's Association and is a member of the Exit Planning Exchange, the Alliance of Merger & Acquisition Advisors and the Middle Market Alliance Long Island. She also serves on the board of directors of Pajama Program, a national 501(c)(3) nonprofit organization that promotes and supports a comforting bedtime routine for children to help them thrive, is a member of the advisory board of Cure Dystonia Now Inc., a 501(c)(3) nonprofit committed to advancing research for Dystonia, and is part of the executive leadership team of the American Heart Association's Long Island Go Red for Women Luncheon.

Moritt Hock & Hamroff LLP is a full service, AV-rated commercial law firm with 20 areas of practice and 80+ attorneys. The firm is based in New York with offices on Long Island and in New York City, as well as in Florida and provides a wide range of legal services to businesses, corporations and individuals worldwide.



ALLYSON D. BURGER
Berkman Bottger Newman & Schein, LLP

Allyson D. Burger is a partner at Berkman Bottger Newman & Schein, LLP (BBNS) in Garden City. Burger's practice is dedicated to family and matrimonial law. Prior to joining Berkman Bottger Newman & Schein, Burger worked for several well-known boutique matrimonial firms in Manhattan and on Long Island assisting in all aspects of matrimonial and family law including high net worth cases, domestic violence, and contested custody matters including non-biological parent standing.

As families continue to navigate pandemic realities, the firm has encountered new developments in the family law arena, Burger said.

"Wedding receptions are back in season due to postponement of many 2020-2021 events, while at the same time, COVID-related stressors have prompted unhappy

WHO'S WHO Women Professionals

long-term couples to throw in the towel," she said.

"We are confronting emerging issues over parental decision-making, including matters of relocation and vaccination," Burger noted. "A workforce shifting towards home-based attendance has led to transitioning roles on the home-front."

"The BBNS team is here to tackle these uniquely personal familial challenges," Burger said.

Burger graduated cum laude from Lehigh University before earning a juris doctor from Cardozo School of Law, where she concentrated in family and matrimonial law and general litigation.

She was included in the 2021 and 2022 Editions of 'Best Lawyers: Ones to Watch' and has been selected as a New York Metro Area Super Lawyers 'Rising Star' in Family Law in each year from 2014 to present. She was also selected among the 'Top Women in Law' by Maurice A. Deane School of Law at Hofstra University in 2016.

Burger is the incumbent vice president of the Nassau County Women's Bar Association and has served on its executive board for the last four years. She was honored by the Women's Bar Association of the State of New York as the "Rising Star" of the Nassau Chapter in 2020. She is an associate of the New York Family Law American Inn of Court and a Master of the Theodore Roosevelt American Inn of Court. She is a member of several bar associations on the national, state and local levels and is active in the

Anti-Defamation League.

Burger has presented and lectured before the Nassau County Bar Association's Matrimonial Law Committee, the New York Family Law American Inn of Court and the Nassau County Bar Association's Nassau Academy of Law. She is a published writer in the arena of matrimonial law, with her articles having appeared in the New York State Bar Association's Family Law Review, the NYSBA General Practice Section's 'One on One' newsletter, and American Bar Association's Young Lawyers Division Committee on Children and the Law quarterly newsletters.

She has also authored materials and moderated panel discussions at nationwide conferences for the American Bar Association's Young Lawyers Division. She attended the American Academy of Matrimonial Lawyers Associate Institute in Chicago for 2015.

Burger works closely with her clients to develop a negotiation or litigation strategy befitting of their unique circumstances. Burger remains a strong advocate for equal justice for all across gender, religious, racial and ethnic divides.

Berkman Bottger Newman & Schein is one of the largest divorce and family law firms in New York servicing clients dealing with family and divorce disputes. The firm concentrates its practice elusively in the area of family law, with offices in Manhattan, Long Island Westchester and New Jersey.

Recognized as a top divorce law

firm in New York, BBNS is one of the only New York firms offering all three options for divorce resolution – litigation, collaborative law and mediation.

Emphasizing comprehensive, compassionate and cutting-edge service, its attorneys offer skilled and strategic expertise in trial advocacy, litigation, negotiation, collaborative law, mediation, prenuptial and postnuptial agreements, child custody and support matters, spousal maintenance, property division, appeals and modifications and enforcement of court orders.



ALYSSA J. CALABRESE
Jackson Lewis P.C.

Alyssa J. Calabrese is an associate in the Melville office of Jackson Lewis P.C. With a background in statistics, Calabrese assists clients in the strategic design and implementation of affirmative action programs, diversity analytics and proactive pay equity analyses. She also defends federal contractors against allegations of discrimination in connection with audits initiated by the United States Department of Labor Office of Federal Contract Compliance Programs (OFCCP) and in related litigation brought on OFCCP's

behalf by the Solicitor's Office.

Over the last several years, there has been a dramatic increase in laws surrounding equal employment opportunity and pay equity, Calabrese said.

"Jurisdictions across the country are expanding protections for employees and applicants by making it easier to bring pay equity claims, pressuring employers to analyze their pay processes, and requiring pay transparency," she said. "New York City is at the forefront of this movement and will soon require employers to include salary ranges in their job advertisements."

"Additionally, the shift from office to remote work resulting from the pandemic requires employers to think more broadly about their pay processes and consider the applicability of state and local pay transparency laws around the country," Calabrese explained. "It has been both challenging and rewarding to help my clients navigate this new landscape."

Calabrese earned her bachelor's degree in applied mathematics and statistics from SUNY Stony Brook and graduated magna cum laude from the Maurice A. Deane School of Law at Hofstra University.

Focused on labor and employment law since 1958, Jackson Lewis P.C.'s 950+ attorneys located in major cities nationwide identify and respond to new ways workplace law intersects business. The firm helps employers develop proactive strategies, strong policies and business-oriented solutions to cultivate high-functioning workforces that are engaged, stable and diverse, and shares its clients' goals to



Congratulations




Cheryl L. Katz-Erato, Esq.
WHO'S WHO in Women in Professional Services

Customized Trusts, Estates and Elder Law Plans









Empowering Your Best Life

225 Broadhollow Road, Suite 200 | Melville, NY 11747 | 631.390.5000 | conaelderlaw.com

WHO'S WHO Women Professionals

emphasize inclusivity and respect for the contribution of every employee.



Candice Cleaver is an audit partner at EisnerAmper, a premier CPA firm with a significant presence on Long Island that serves clients through all stages of their growth.

Cleaver has more than 15 years of experience providing clients with business advisory and consulting, due diligence and transaction advisory services. She also oversees audit, compilation, review, and accounting services for clients in various industries, including manufacturing, distribution, wholesale and franchising.

Pandemic uncertainties moved focus to survival mode, Cleaver said. "As we emerge, a shift toward forward-looking planning emphasizing adaptability needs to occur," she said.

"Our focus is on keeping in touch — with our clients and in what's happening globally — so we can provide effective, individualized planning and solve the questions we are all facing now, while being nimble enough to adjust to future developments."

Cleaver highlighted some workforce issues currently facing many firms, including what the future work environment will look like.

"With ongoing talent wars — everyone is trying to figure out how to hire the right people," Cleaver emphasized, adding that organizations are also focusing on enriching their culture and bridging gaps between different generations in the workforce. "Certainly, the answer will include technology; each organization will need effective planning to maximize its benefit."

Prior to joining the firm, Cleaver was partner-in-charge of due diligence and transaction advisory services and a member of the executive committee at Raich Ende Malter & Co. LLP, a full-service accounting and auditing firm providing a wide variety of accounting, tax, and business advisory services.

EisnerAmper's practice is based on deploying the strengths of its more than 250 partners and 2,500 professionals across the disciplines of tax and audit services, as well as advisory services in family wealth; succession planning; digital transformation; internal audit and risk management; information technology; forensic, litigation, and valuation services; corporate finance; regulatory compliance, royalty audit and contract compliance; and other professional services.

EisnerAmper offers responsive services with an entrepreneurial focus. The firm's professionals build strong client relationships based on open communication and believe that the trust clients put in them is paramount. Every member of the EisnerAmper team is passionate about rolling up their sleeves and working hard to help clients get down to the business of building and maintaining success. The firm works with clients as diverse as individuals and family offices; start-ups and mature, sophisticated financial institutions; small, middle-market,

and global public companies; as well as entrepreneurial ventures across a variety of industries, not-for-profit organizations and entrepreneurial ventures.

EisnerAmper has a highly trained team of professionals with extensive experience and expertise in the intricacies of the evolving regulatory and professional environment, from family succession issues to the valuation of complex financial instruments through the challenges of maintaining strong controls. EisnerAmper professionals offer a multi-disciplinary understanding of today's ever-changing tax and business landscape, and the ability to provide practical solutions to clients as well as their advisors.



Cara Cronin, Esq. is a partner at Cronin & Cronin Law Firm, PLLC and is head of the firm's New York City practice. Cronin has extensive experience representing commercial property owners in tax certiorari matters in Nassau County, Suffolk County, New York City and upstate New York, including Orange, Rockland, Dutchess, Putnam and Westchester counties.

This year has brought many new developments to the real estate industry, which have strengthened commercial owners' property tax challenges, Cronin said.

"Covid accelerated the changes in our way of living such as increasing online retail, remote working and even mobile ordering food and prescription deliveries," she said. "These adjustments have resulted in significant market changes in the retail, office and hospitality markets, to name just a few."

"Restrictions are less of an imposition on our daily lives in 2022, but the lasting market impact is undeniable," Cronin explained. "This has enabled us to aggressively pursue tax reductions and obtain relief for those impacted in order to have their tax burden reflect the new realities of the marketplace."

Prior to joining the firm in 2011, Cronin worked in Washington, D.C. at the National Republican Congressional Committee. She continues to be involved in politics and has acted as a consultant to several state senate campaigns on Long Island.

Cronin is on the executive board of the Long Island Real Estate Group (LIREG) and is a co-chair of LIREG W, which is committed to increase the voice and opportunity for professional women in the real estate industry and the allied trades who live or work on Long Island. She is also on the board of directors for The Safe Center Long Island. She is a former board member of the Nassau County Women's Bar Association (NCWBA) where she served as the Nassau Chapter Delegate.

She was honored by the NCWBA in 2016 with the Bessie Ray Geffner, Esq. Memorial Award, which is presented annually to an attorney who possesses a demonstrated interest in improving the justice system, the professionalism of the bar and serving the community at large.

Cronin is a member of the New York State Bar Association, the New York City

Bar Association, the Nassau County Bar Association and the Suffolk County Bar Association. She earned a bachelor's degree from Washington and Lee University and a juris doctor from the Maurice A. Dean School of Law at Hofstra University.

Cronin & Cronin Law Firm, PLLC is headquartered in Mineola and specializes in tax certiorari, protesting the real property tax assessments and condemnation for commercial properties throughout New York State. The firm has more than 75 years of legal experience in New York State.



Andrea Tsoukalas Curto is a partner at Forchelli Deegan Terrana LLP, where she concentrates her practice in zoning, land use, environmental and municipal law matters. She is also co-chair of the firm's Renewable Energy Practice Group. Tsoukalas Curto represents a wide variety of clients in the development of commercial and residential properties. Her practice is unique as she represents both applicants and municipalities. Counseling zoning boards, which includes drafting decisions on their behalf, gives her an invaluable perspective when representing applicants such as what a board is looking for, the importance of a municipality's comprehensive plan, and how community support can affect the outcome of an application.

Tsoukalas Curto has an extensive track record of success with and before municipal boards and agencies on significant projects throughout Long Island.

Following the wake of the pandemic, the demand for industrial e-commerce warehouse and distribution sites on Long Island has skyrocketed, Tsoukalas Curto said.

"These distribution sites are needed for faster and more efficient delivery of essential goods and services such as groceries, clothing, pharmaceutical and other health-related items, as well as home improvement and building materials," she said. "Although the demand is great, the supply for industrial sites is scarce and the approval process can be onerous. The key is having a development team that understands local zoning and the entitlements needed to develop the property."

The pandemic has also exacerbated the affordable housing crisis on Long Island, Tsoukalas Curto noted.

"Although not a novel issue on Long Island, the pandemic created an even greater shortage in the housing supply, an increase in rents and a spike in cost-of-living expenses," she said. "Towns and villages throughout Nassau and Suffolk Counties have adopted legislation to rezone blighted and other downtown areas to encourage the development of affordable housing for our young professionals, seniors, students and fixed-income workers."

Tsoukalas Curto is also on the firm's Women's Initiative executive leadership team. The objective of the Women's Initiative is to recruit, retain and empower women attorneys to advance professionally and personally.

She is also village attorney for the Villages

of Lake Success, Kensington and Russell Gardens; and general counsel to the Long Island Gasoline Retailers Association, a nationally recognized non-profit trade association with more than 600 members. In 2020, Tsoukalas Curto was appointed chair of the Village of Roslyn Harbor's Planning Board. She also serves as a board member of the Commercial Industrial Brokers Society's Women's Committee.

She has earned many accolades including a "Top Women in Business" award from The Queens Courier. Tsoukalas Curto was also a recipient of Long Island Press' "Long Island Power Women" award and she was named Executive of the Month by the New York Real Estate Journal.

Tsoukalas Curto graduated, cum laude, from New York Law School and earned a bachelor's degree, magna cum laude, from Hofstra University.

She is admitted to practice before the New York State Bar. She is also a member of the New York State Bar Association, Nassau County Bar Association, Nassau County Women's Bar Association and is a member of the Board of Directors of the Nassau County Women's Bar Foundation, the charitable arm of the Woman's Bar Association.

Founded in 1976, Forchelli Deegan Terrana LLP (FDT) is one of Long Island's largest and most distinguished law firms. Headquartered in Uniondale, the firm employs more than 60 attorneys collaborating across more than a dozen practice groups. FDT is committed to providing exceptional service to a broad range of national, regional and local clients.



Nadia Davis is vice president of commercial lines at HUB International Northeast. Davis has more than 20 years of experience in the insurance industry. She joined HUB in 2003 as account manager and worked her way up to her current role of vice president through multiple promotions.

Working out of the firm's Woodbury office, Davis manages and services a large book of business consisting of middle market accounts with a heavy focus on real estate.

Davis serves as an advocate and liaison for her clients with insurance carriers to customize the best coverage for their industry segment. This includes, but is not limited to, contract review including vendors, contractors and tenant leases to ensure that proper risk transfer is in place and compliance with insurance requirements in loan documents; providing guidance on potential exposures, new endeavors, special risks and current operations on a regular basis; negotiating with insurance carriers on changes or additional coverage; and coordinating with HUB's loss control risk management division to improve overall safety and conditions of properties to mitigate losses.

Companies are continuing to navigate employees working outside of the typical office environment, Davis noted.

"In 2022, the insurance industry, along

WHO'S WHO Women Professionals

with most other industries, have embraced the hybrid/remote work environment, which I think has been a very positive experience overall, particularly for working parents," she said. "Finding the balance between work and home life has always been tough so I think that the one positive thing that the pandemic has brought is that ability to work from home and have a better balance overall."

"When it comes to the insurance industry, we are still dealing with a hard market and selling increases during a time when people are still recovering from the pandemic," Davis said. "The cyber and umbrella liability insurance markets remain tough with constant changes to underwriting guidelines and increased pricing."

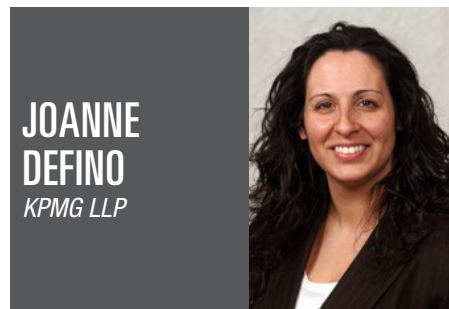
"HUB maintains our goal to continue working with our markets and underwriters to provide the best possible outcomes and offer our insureds the best combination of pricing and coverage available," she said.

Davis plays an integral role in representing HUB Northeast's annual participation in the IICF "Week of Giving," which has benefitted several Long Island-based non-profits including the Marty Lyons Foundation, Goodwill Industries of NY, Long Island Cares and Island Harvest.

Davis earned a bachelor's degree in business management from St. John's University and is a licensed property & casualty insurance broker in New York.

HUB International Northeast is a subsidiary of HUB International Limited, a leading full-service global insurance broker and financial services firm providing risk management, insurance, employee benefits, retirement and wealth management products and services throughout North America.

HUB International Northeast is a full-service insurance brokerage firm with approximately 900 employees working in regional offices located throughout New York, New Jersey, Connecticut, Pennsylvania and Rhode Island. With a strong local presence, HUB has four Long Island office locations and has been recognized among the largest commercial insurance broker on Long Island.



Joanne DeFino is a partner in the audit practice of the KPMG LLP Long Island office. DeFino began her career at KPMG after graduating from St. John's University. Throughout her 19 years with the firm, she

has served some of Long Island's largest public and private companies and continues to serve some of the firms' largest global clients.

DeFino has provided professional audit services to both large and mid-market multinational companies in accordance with PCAOB requirements and U.S. GAAP. She is a recognized high performer in her field having received the KPMG Chairman's Award for High Performers and having been selected for various firm leadership programs, including the Stacy Lewis Rising Stars Leadership Program and the KPMG Executive Leadership Institute for Woman. She currently serves as the partner-in-charge of recruiting for the Metro NY Business Unit of KPMG.

Developing an environmental, social and governance (ESG) culture continues to increase, DeFino noted.

"In 2022, we've seen the continued rise of the ESG agenda to integrate environmental, social and governance risks and opportunities into an organization's strategy to build long term financial sustainability and create value," DeFino said. "KPMG continues to work with our client's portfolio as the ESG landscape is evolving."

"In addition, we have seen a return to meaningful in-person events firmwide, including our Community Impact Day events celebrating our firm's 125th anniversary, and meetings at our state-of-

the-art Lakehouse learning and innovation center in Florida, which has created a great way for our people to connect," she said.

Having always made mentoring younger women in the firm a priority, DeFino also serves as co-chair of the KPMG Network of Women Long Island chapter. She is a member of the KPMG Long Island Athena Planning Committee, representing KPMG in its sponsorship of the Athena Leadership Awards, which supports, recognizes and develops women leaders.

DeFino is also a member of the Board of Directors of the United Way of Long Island and previously served as a member of the Board of Directors of Girls Inc. of Long Island. She is also a member of the LI Press Power List in 2020 and 2021.

KPMG LLP is the U.S. firm of the KPMG global organization of independent professional services firms providing audit, tax and advisory services. The KPMG global organization operates in 144 countries and territories and has more than 236,000 people working in member firms around the world. Each KPMG firm is a legally distinct and separate entity and describes itself as such. KPMG International Limited is a private English company limited by guarantee. KPMG International Limited and its related entities do not provide services to clients.

KPMG's team share a strong commitment to community service, inclusion and

Business Lending Solutions designed to work for you.

Commercial Real Estate Mortgage Loans

5.45%
10-Year Term

5.35%
5-Year Term

Get either a 5-year or 10-year term mortgage amortized over 25 years.

- 5.35% fixed rate for 5 years with a 0.50% fee
- 5.45% fixed rate for 10 years with a 0.50% fee
- Mortgage Loan Amounts from \$1,000,000 to \$10,000,000
- Free checking for one year
- Application requirements must be fully satisfied by **September 30, 2022**; Closing must take place by **December 15, 2022**



Applying for a **Flushing Bank Owner Occupied Commercial & Industrial Mortgage** is easy. Simply call **646.923.9515** to speak with a Business Banker.

Small enough to know you.
Large enough to help you.®

1 All business loans, lines of credit and mortgages are subject to credit approval and Bank review. Additionally, Flushing Bank reserves the right to refuse loan applications based on business type or activity. Applicant must meet all credit criteria with no credit exceptions. A full banking relationship with Flushing Bank is required with minimum compensating Business DDA balances of 10% of mortgage amount. Standard pre-payment penalties apply. The rate and offer are subject to change or termination without prior notice at any time. Speak with a Flushing Bank representative for more information.

Follow us on  

FLUSHING
Bank

Flushing Bank is a registered trademark  **MEMBER FDIC** 

WHO'S WHO Women Professionals

diversity, and eradicating childhood illiteracy.



**DANIELÉ
"DANNY" D. DE
VOE**
Sahn Ward Braff
Koblentz PLLC

Danny De Voe is a partner with Sahn Ward Braff Koblentz PLLC. De Voe concentrates her practice in commercial litigation, employment law and creditor's rights in bankruptcy. She handles cases from pre-litigation mitigation strategies through appeal. De Voe advises several large national and international employers on all aspects of employment law, including, but not limited to, navigating the waters of the new COVID-19 pandemic legislation to maintain a safe work environment while also complying with all local, state and federal regulations.

Prior to joining the firm, De Voe was a partner at Weinstein, Kaplan & Cohen, P.C. for more than 16 years where she managed the commercial litigation and employment law practices. She has appeared in the trial courts in the New York Metropolitan area, on Long Island and in Westchester. Several of her matters have appeared in the New York State Law Journal and were featured in Siegel's New York Digest. She has also argued before the Appellate Terms, the First and Second Departments, the Second Circuit Court of Appeals and the United States Supreme Court. De Voe has also handled matters before the New York and United States Departments of Labor, the Equal Employment Opportunity Commission, the New York State Division of Human Rights, and the New York City Department of Consumer Affairs.

In addition to handling all aspects of employment litigation, De Voe has represented several clients in the drafting of various employment documents such as employee handbooks, employment contracts, separation agreements, as well as religious and medical exemption claim forms.

De Voe is admitted to practice law in New York and before the United States District Courts for the Eastern and Southern Districts, the Second Circuit Court of Appeals, and the United States Supreme Court. She is a member of the New York State and Nassau County Bar Associations.

She has received several accolades for her excellence in the practice of law, including being a Super Lawyer's Rising Star from 2013-2017, a New York Metro Area's Outstanding Young Lawyer in Business Litigation from 2013-2017, named in The New York Times Magazine, 2014 edition, as one of the Top Women Attorneys in Metro New York, as a 2022 Featured Lawyer of Distinction in the area of civil litigation as published by The New York Times and The American Lawyer magazine, and was named by the Long Island Herald as one of the 2022 Premier Business Women of Long Island.

De Voe earned a bachelor's degree in criminal justice, cum laude, from Northern Arizona University.

Sahn Ward Braff Koblentz PLLC is one of the region's highly regarded law firms.

It is a full service law firm concentrating in the areas of Long Island and New York City

zoning and land use planning; real estate law and transactions; civil litigation and appeals in state and federal courts; municipal law and legislative practice; environmental law; corporate law and commercial transactions; matrimonial and family law; estate and trust practice; labor and employment; real estate tax certiorari and condemnation; and telecommunications, personal injury law and criminal defense.



**ROSA M.
FEENEY**
Lewis Johs Avallone
Aviles, LLP

Rosa M. Feeney, Esq. is a senior counsel at Lewis Johs Avallone Aviles, LLP in Islandia.

Feeney has 30 years of experience handling a variety of complex insurance coverage litigation matters, including first and third-party commercial lines disputes and personal lines insurance litigation.

Her experience includes premises and facility insurance, vendor and subcontractor insurance, commercial premises and vehicular coverage, life insurance, professional liability, contract litigation and indemnification issues that often arise in contractual disputes. She has also drafted and orally argued appeals in the New York State and Federal Appellate Courts.

Feeney's leadership has earned her a new position in the firm.

"In the last year, I was given the opportunity to spearhead a new position as the director of client relations and development, with my role focusing, not only on the law but on expanding the firm's client base and developing new ways of promoting our legal services," Feeney said.

"While law school teaches a variety of practice areas, which allow us to decide what we like and do not like, a large void exists when it comes to learning business growth," she noted.

"The Business Development Team has evolved and expanded and I have worked with countless colleagues to develop legal services proposals that were tailored to the specific needs of the prospective clients," Feeney said. "The experience has confirmed the importance of fostering business development skills in our lawyers and staff."

Feeney started her career at a large New York firm, specializing in insurance coverage litigation. Prior to joining Lewis Johs, she was in private practice servicing the insurance industry as well as private personal and commercial clients.

Her articles on insurance law have been published in the New York Journal. She also lectures to the insurance industry on various issues regarding Insurance Law.

Feeney is admitted to practice law in the State of New York and the United States District Court for the Southern and Eastern District of New York. She earned a juris doctor from Benjamin N. Cardozo School of Law in Manhattan earned a bachelor's degree from St. John's University.

She is a member of the New York State Bar Association, Suffolk County Bar Association, Suffolk County Women's Bar Association, and is also designated as the insurance coverage consultant for the Suffolk County Bar

Association's Assistance for Lawyers program.

Founded by four attorneys focused on client-centered services with an emphasis on professionalism and excellence, the vision at Lewis Johs Avallone Aviles, LLP continues decades later. With offices on Long Island, New York City and Upstate New York, the firm has grown to more than 60 attorneys.

Lewis Johs has steadily earned its reputation as a skilled and dynamic law firm and boasts an exceptional team of lawyers in a broad range of practice areas. Among its areas of expertise include commercial litigation and transactions, real estate, insurance and risk transfer, transportation and trucking law, medical malpractice, trust, estates and elder law, municipal law, labor law, personal injury and property damage.

Private clients, insurers, third-party administrators, hospitals, nursing homes, healthcare providers, banks, corporations, manufacturers, construction companies, municipalities, credit unions, and other financial institutions turn to Lewis Johs for assistance and guidance. The firm handles cases that range from automobile negligence to complex product liability, medical, nursing home, labor law and environmental litigation, as well as high stakes commercial litigation and corporate and business matters, including business formations, corporate governance and mergers and acquisitions.



**SUZANNE
FISCHETTI, CPA**
PwC

Suzanne Fischetti, CPA is a senior manager in the PwC private tax group. Fischetti works out of the firm's Melville office and specializes in working closely with both family owned and private equity-backed businesses in providing them with tax compliance, planning and income tax accounting services.

Fischetti has provided services to various businesses in the manufacturing, technology, retail and consumer goods, and personal services. She has more than 10 years of experience in both public accounting, as well as managing tax processes in-house with global corporate tax departments.

In addition to client services, Fischetti is also involved with the firm's recruiting efforts and serves as a formal coach and mentor to staff members in the group.

This year has brought a variety of challenges to the tax field with IRS rules and regulations that continue to evolve for reporting requirements for companies that operate both domestically and internationally, Fischetti noted.

"PwC truly has a profound network of professionals to help our clients face these challenges and provide solutions to their businesses dealing with these issues," she said. "With these new developments, PwC also continues to invest in our people and in rethinking how we demonstrate value inside and outside the firm."

Fischetti earned a bachelor's degree in accounting from Providence College and is a Certified Public Accountant licensed in New York State.

PwC is a network of firms in 155 countries

with more than 284,000 people who are committed to delivering quality in assurance, advisory and tax services. PwC's focus is to build trust in society and solve important problems.

PwC ranks among the largest professional services network in the world and is considered one of the Big Four accounting firms. PwC refers to the PwC network and/or one or more of its member firms, each of which is a separate legal entity.



**EMILY
IANNUCCI**
Bond, Schoeneck &
King PLLC

A member at the law firm of Bond, Schoeneck & King PLLC, Emily Iannucci regularly conducts workplace investigations, negotiates collective bargaining

agreements and represents employers in disciplinary hearings, discrimination claims, employment litigation and unfair labor practice proceedings before federal and state agencies and courts.

Iannucci often deals with matters pertaining to Title VII, the New York State Human Rights Law, the Americans with Disabilities Act, the Age Discrimination in Employment Act, the Family and Medical Leave Act, the New York Labor Law, the New York State Public Employees Fair Employment Act (the Taylor Law), New York State General Municipal Law Sections 207-a and 207-c, New York State Civil Service Law Sections 71, 72, 73 and 75, and the New York State Education Law.

When Iannucci assists a municipality with negotiating a union contract, she says she's not only serving her clients – she's also watching out for her neighbors and fellow taxpayers.

"I have a better understanding of where our tax money goes, and I enjoy helping municipalities make fiscally responsible decisions," she says. "When you can save taxpayers money, that's always a good feeling."

Because most of Iannucci's clients are in the public sector (i.e., cities, villages, police departments, school districts, fire districts, etc.), her practice affords her a behind-the-scenes look at what makes Long Island life tick. It also strengthens her ties to the community.

In 2022, the labor relations industry is still navigating the aftermath of COVID, which brought about a cosmic shift in the way many of us work, Iannucci said.

"Employees grew accustomed to working remotely during the pandemic and, as COVID restrictions are lifted, employers must now decide whether they are willing to: let employees continue working remotely; implement a hybrid work schedule where employees report to the office some days and work remotely other days; or return to the traditional model where employees report to the office every day," she said. "The decision will not only affect employers' ability to recruit and retain talent, but may also impact operational decisions like whether to move

WHO'S WHO Women Professionals

to a smaller office.”

“Employers should also consider how another pandemic might affect their workforce,” Iannucci noted.

Born and raised on Long Island, Iannucci left it only once – to study English and French at Boston College.

After graduation, she returned home to enroll at Hofstra University School of Law, before accepting a job with the labor and employment practice in Bond, Schoeneck & King’s Garden City office.

Bond, Schoeneck & King is a professional limited liability company owned by its 150 members and managed by a committee of seven. Since its founding in 1897 as a boutique law firm of three attorneys in Syracuse, NY, the firm has grown to a nationally recognized, full-service firm of 275 attorneys working in 15 offices across 5 states. The firm has earned a reputation for professional excellence, integrity and success.



Jessica Molinares Kalpakis is a senior counsel at Harris Beach PLLC in Uniondale. Molinares Kalpakis is an experienced litigator with time in both

private practice and the public sector, including the governments of Nassau County and New York City.

Across her career, Molinares Kalpakis has focused on high-exposure liability actions, including cases with the potential for multimillion-dollar verdicts or settlements. While in private practice, she handled a range of general liability actions, including premises liability, automobile liability and labor law violations.

Molinares Kalpakis most recently served as acting county attorney and chief deputy county attorney of Nassau County, supervising about 60 attorneys and 40 professional staff. In these roles, she presented high-profile items to the Legislature for approval and managed the resolution of numerous high-profile cases, including the negotiation of multimillion dollar settlements with large pharmaceutical companies in opioid litigations. She also oversaw settlements in high-profile civil rights matters and asbestos litigations.

Harris Beach and its subsidiaries provide full-service legal and professional services to clients on Long Island and across New York State. Harris Beach is among the country’s top law firms as ranked by The National Law Journal and ranks as a BTI Elite law firm based on in-depth interviews of more than 600 corporate counsel at the world’s largest and most influential companies.

The firm’s clients include Fortune 100 corporations, privately-held companies,

emerging businesses, public sector entities, not-for-profit organizations, and individuals. Principal industries Harris Beach represents include cannabis, education, energy, financial, food and beverage, healthcare, insurance, manufacturing, medical and life sciences, real estate developers, science and technology, veterinary medicine, and state and local governments and authorities.



Cheryl L. Katz-Erato is a senior associate at Cona Elder Law in Melville. Katz-Erato’s practice is devoted exclusively in the area of trusts and estates, which includes trusts and estates litigation, estate and asset protection planning, and probate and estate administration.

As a trusts and estates litigator, Katz-Erato handles contested probate proceedings,

removal proceedings, fiduciary accounting proceedings, discovery proceedings, and other litigation related to trusts and estates. As an estate planner and administration attorney, Katz-Erato handles the preparation of estate planning

documents, including wills, trusts, powers of attorney, health care proxies and living wills, and is responsible for the preparation and filing of Surrogate’s Court petitions and applications, including petitions for probate or administration.

Katz-Erato also assists clients with the day-to-day administration of estates, including the collection of assets, the preparation of estate tax returns, distribution of assets and the preparation of accountings, both informal and judicial.

In 2020, during the height of COVID-19, the then-governor issued Executive Order 202.14, which modified NYS law to enable wills to be signed remotely, Katz-Erato said.

“This modification was welcomed as it enabled estate attorneys to change their strict in-person practices to adapt to COVID,” she said.

“However, in 2022, the Queens County Surrogate rendered a decision addressing the documents now required to prove a will’s validity when it was remotely executed under the executive order,” Katz-Erato noted. “In that uncontested case, the Surrogate declined to admit the will to probate based on the accompanying affidavit because it failed to establish compliance with executive order.”

“Thus, practitioners should be guided accordingly: a remotely executed will may not be admitted to probate if the correlating affidavit does not demonstrate compliance with the executive order,” she said.

EISNERAMPER

We’re Part of the Solution

EisnerAmper has a long track record of helping clients successfully transform their companies, build capital, innovate their processes, mitigate risk and connect with professionals who can help take their businesses to the next level.

Solutions should be tailored to your industry, size and geography. So, whether you’re a Bay Area technology startup, mid-sized manufacturer on Long Island, Manhattan family real estate business, large national hedge fund or other growth-oriented entity, let EisnerAmper be part of your solution.

Learn more at EisnerAmper.com/SOLUTION



WHO'S WHO Women Professionals

Katz-Erato is certified to serve on the New York State Part 36 fiduciary list as a court appointed guardian ad litem to represent individuals who cannot appear in the Surrogate's Court to protect their own rights and interests.

Katz-Erato is admitted to practice law in New York and New Jersey. She earned a juris doctor from Hofstra University Maurice A. Deane School of Law and a bachelor's degree, magna cum laude, from Stony Brook University.

Cona Elder Law is an award-winning law firm concentrating in the areas of elder law, estate planning, special needs planning, estate administration and litigation, and health care law.

Celebrating over 20 years in practice, the firm's mission is to inspire and empower older adults to embrace aging with support and resources through a holistic approach to elder law.



Hanna E. Kirkpatrick is a partner at Jaspan Schlesinger LLP. Kirkpatrick's areas of concentration include litigation, appellate practice and matrimonial and family law. In the matrimonial context, she represents clients in proceedings concerning equitable distribution of real property and other assets, spousal maintenance and child support, as well as custody disputes.

Kirkpatrick also represents clients in other types of civil litigation including individuals and businesses in cases involving contractual and partnership disputes. Her experience includes all phases of litigation, including pretrial discovery, substantive motion practice, and trial. She has also successfully briefed and argued appeals before the appellate division, second department.

2022 has showed the legal community that a number of the technological advancements that were forced upon us as a result of Covid-19 are here to stay, Kirkpatrick said.

"These advancements have proven that matters that were once held strictly in-person can operate smoothly and efficiently utilizing a remote platform," she said. "As a litigator, one welcomed advancement is the option to conduct court conferences in a virtual setting."

"I am looking forward to seeing how our profession continues to advance and adapt to the needs of attorneys and clients," Kirkpatrick noted.

Kirkpatrick is a member of Jaspan Schlesinger's New York Divorce and Family Law blog editorial team and regularly contributes articles. She is a Super Lawyers Rising Star and received the "Outstanding Women in Law" Award by the Maurice A. Deane School of Law at Hofstra University.

She is a member of the New York State Bar Association, Nassau County Bar Association, Suffolk County Bar Association and the Nassau County

Women's Bar Association.

Kirkpatrick is admitted to practice in New York and is a graduate of Touro College, Jacob D. Fuchsberg Law Center.

Jaspan Schlesinger LLP is one of the region's leading full-service law firms. With more than 50 attorneys and offices in Garden City and Westchester County, Jaspan Schlesinger is equipped to handle complex matters while delivering individualized advice and counsel to its clients.

For more than 75 years, Jaspan Schlesinger LLP has been providing legal services in the areas of commercial litigation, banking and financial services, education law, municipal law, real estate, land use and zoning, tax certiorari and condemnation, and estates and trusts.



Megan Klingbeil, CPA is an accounting and audit partner at Anchin, a leading accounting, tax and advisory firm. A key member of the firm's Consumer Products Group, Klingbeil co-leads the beauty practice and is a key member of the food and beverage practice. Her focus is on helping privately-held food, beverage, beauty, health and wellness brands, manufacturers, distributors and retailers.

She has worked with numerous companies from their early stages through capital raises, as well as in their ultimate exits to strategic buyers and has advised many clients on transitioning their family businesses to the next generation. Helping founders pursue their business goals, whether it's achieving a level of prominence in the marketplace, a big-ticket exit, or arriving at other milestones, is the most rewarding part of her role. She works with both well-established businesses and emerging brands on tax planning, operational strategy, accounting guidance, and securing financing/funding.

Klingbeil is also an active member of Anchin's Women's Initiative Network, which provides support to the women in the firm in the areas of business development, personal growth, and work/life balance.

The pandemic has altered consumer behavior, Klingbeil said.

"Young consumers continue to seek out meat alternatives and say they plan to eat more plant-based foods in the next year," she said. "Sustainability continues to impact decision-making. Even though consumers are returning to in-person shopping, many have switched to ordering groceries online. This trend has introduced 15-minute delivery platforms. Additionally, higher costs associated with supply chain disruptions persist."

"One development in beauty, food and beverage is the increasing representation of women and minority-owned businesses," Klingbeil said. "Customers, retailers and investors are showing support to innovative MWBE-owned companies with their dollars and

resources. We're also seeing a broadening definition of 'inclusivity,' transcending gender or race, and encompassing identities, orientations and health conditions."

Klingbeil frequently provides insights through delivering internal and external seminars, as well as articles for the firm's consumer products network. She is also involved in training programs for brands under accelerators.

Anchin is a full-service accounting firm specializes in the needs of privately-held companies, investment funds and high-net-worth individuals and families. Its highly-focused industry specialization helps clients overcome challenges and achieve their financial objectives with exceptional confidence. Consistently recognized in respected "Best of" lists for service, firm management and employee satisfaction, Anchin prioritizes partner-level engagement, and commitment to employee happiness.

With a staff of over 400 and more than 60 partners, Anchin provides a wide range of assurance, financial reporting, tax and advisory services, including tax strategies and compliance; tax credits and incentives; state and local and international tax strategies, family office strategies management and succession advisory; growth, transition and exit strategies; transaction advisory; client accounting advisory services; cybersecurity and digital risk solutions; and litigation support, forensic accounting and valuation services.

Anchin has offices in New York City, Uniondale, New York and in Boca Raton, FL, and is an independent member of BKR International, a network of more than 160 firms with more than 500 offices in over 80 countries around the world.



Elizabeth Magennis is president of ConnectOne Bank, a leading commercial bank nearing \$9 billion in assets that serves the New York, New Jersey and South Florida markets.

Magennis has more than 30 years of experience in the banking industry. As president of ConnectOne she is responsible for the growth, function and strategic direction of the bank.

Magennis joined ConnectOne Bank in 2006 and has played an integral role in growing the company to a top-performing bank with industry-leading metrics. Under her leadership, the bank has experienced record organic growth, expanded its footprint into new markets, built a robust loan portfolio, and made significant strides into the digital space including the launch of online accounts and a cloud-based loan management system.

This year has brought significant developments, specifically to ConnectOne Bank's changing talent environment, Magennis said.

"Throughout our return-to-office process, we navigated a new style of working and implemented a newly developed hybrid work model, to support evolving trends and remain a competitive employer," she said. "Additionally, various new employee engagements were instilled to maintain the unique culture we pride ourselves in."

"From open communication between the executive team and frontline employees to ongoing professional development tools, resources and mentorship, we provide our employees with the tools needed to thrive," Magennis noted. "As talent wars heightened, we developed initiatives to attract new talent and streamline the onboarding process, offering candidates a better overall experience."

"These strategic initiatives have allowed us to retain our talent base, while continuing to attract top talent," she said.

Founded in 2005 by an entrepreneur, ConnectOne Bank serves the New Jersey and New York markets. Since completing its successful IPO in 2013, ConnectOne has grown into a high-performing commercial bank, offering a full suite of products and services with a focus on serving small to middle-market businesses through its people first mission.

Through high-tech tools and service, ConnectOne Bank has most recently expanded into the South Florida market, supporting clients as they move into new markets.



Christine Malafi is a senior partner at Campolo, Middleton & McCormick, LLP (CMM), where she also chairs the corporate department at CMM.

Malafi has led CMM's legal team in closing countless M&A deals worth billions of dollars. She has vast experience advising on both buy-side and sell-side M&A transactions in a variety of industries, including technology, manufacturing, education, healthcare, and professional service sectors.

She is particularly adept at working closely and strategically with clients' other professional advisors, including accountants, bankers, and M&A advisors, as well as forging those critical relationships for clients based on the deep network of relationships she has cultivated over years in the business.

Malafi's practice also includes advising clients on business divorce matters and a wide variety of both routine and complex corporate transactions. She serves in a general counsel role for many of the firm's corporate clients. Clients also turn to her for guidance on employment issues including payment of wages, overtime, paid and unpaid leave, hiring, and termination; drafting customized policies, procedures, handbooks, and training programs, including sexual harassment prevention; and conducting internal investigations in connection with

WHO'S WHO Women Professionals

discrimination, harassment, compensation and overtime.

Malafi also defends employers in investigations by regulatory and government agencies including the NYDOL, the USDOL, the New York State Attorney General's Office, the EEOC and state and county Human Rights agencies.

Prior to joining the CMM, Malafi was senior corporate counsel to Leviton Manufacturing Co., Inc., where she handled a variety of national and international corporate and business matters, including business expansion and acquisitions. Prior to that, she was appointed as the Suffolk County Attorney, serving as the chief legal officer of the county for eight years. In that role, Christine supervised a team of over 65 attorneys and 50 support staff and managed a budget of \$15 million. The first woman and youngest person ever to serve in the position, she focused on streamlining processes, obtaining jury verdicts in favor of the county, making fewer settlements, enforcing anti-discrimination laws and protecting children from harm.

Malafi has the unique perspective of being a corporate lawyer who spent the first half of her career as a litigator with extensive experience in municipal, insurance coverage and fraud issues. She brings her deep understanding of litigation and the court system to all aspects of her corporate work and uses this experience to help protect clients from a variety of critical angles.

She has taught both undergraduate and law school classes on litigation, legal research, and writing at Long Island University, C.W. Post, and Touro Law Center and has lectured extensively on labor and employment, municipal, and insurance coverage issues, as well as claim handling and defense.

Campolo, Middleton & McCormick, LLP is a premier law firm with offices across Long Island. Recently recognized as one of America's Top Corporate Law Firms by Forbes, CMM has become the firm of choice for clients with respect to their most significant business transactions, challenging legal issues and critical disputes.

Clients and the business community have repeatedly chosen CMM as Best Law Firm in the "Best of Long Island" awards; its peers and adversaries have earned the firm and its partners AV-Preeminent® ratings, reserved for the highest level of professional excellence; and the firm's employees have voted CMM a Newsday Top Long Island Workplace.



**JULIE
MANTERIA**
UHY Advisors NY, Inc.

Julie Manteria is a principal and

director of marketing at UHY Advisors NY, Inc.

As director of marketing, Manteria provides marketing leadership to UHY's 26 U.S. offices by leading all digital marketing efforts, including website development; SEO; and paid and organic digital marketing strategies. Additionally, she oversees all marketing efforts for UHY's Northeast regional offices.

Manteria has more than 25 years of varied marketing experience across

industries, including accounting, legal, retail and consumer products. Coming from a consumer marketing background, she brings a unique perspective to

professional services marketing by focusing on the client experience.

In guiding marketing efforts for UHY's Northeast Region, Manteria leads overall marketing strategy and industry and practice-specific campaigns; digital marketing efforts that drive significant traffic to the UHY-US website; promoting the firm across various internal and external platforms; managing media opportunities and working proactively with a public relations firm; providing necessary support to partners and principals in their business development needs; and marketing efforts associated with M&A activities.

Manteria has proven to be a firmwide asset by positioning herself as a leader of the

national marketing team for national

marketing initiatives, including providing oversight and guidance on the UHY-US website redesign project; hosting monthly national marketing team meetings; leading the development of all national tax marketing materials; developing the firm's first ever not-for-profit industry survey and report; and representing the U.S. on the UHY International Ambassadors Committee.

In 2020, Manteria was named one of Crain's New York Business' Notable Women in Accounting & Consulting.

She earned a bachelor's degree from Kent State University and a management certificate from Molloy College.

She is a member of many professional organizations including, Association for Accounting Marketing, DEI Committee Member; New York State Society of CPAs, DEI Committee Member; and Legal Marketers of Long Island, Founding Member.

UHY is one of the nation's largest professional services firms providing audit, tax, consulting and advisory services to clients primarily in the dynamic middle market. The firm brings its experience of working within numerous industries to its clients so it can provide clients a 360-degree view of their businesses. Together with its clients, UHY works collaboratively to develop flexible, innovative solutions that meet clients' business challenges. As an independent member of UHY International, UHY is proud to be a part of a Top 20 international network of independent

New York Community Bank congratulates

Maureen Montalbano

Senior Vice President & Regional Executive,
New York Community Bank

and all of the 2022 Women in Professional Services Honorees



New York Community Bank • Member FDIC and its divisions -
Queens County Savings Bank • Roslyn Savings Bank • Richmond County Savings Bank
Roosevelt Savings Bank • Atlantic Bank • Garden State Community Bank
Ohio Savings Bank • AmTrust Bank

(877) 786-6560 • myNYCB.com

WHO'S WHO

Women Professionals

accounting and consulting firms.



Patricia C. Marcin is a partner at Rivkin Radler LLP in Uniondale. Marcin concentrates in personal, family and business planning. Her practice includes the preparation of wills, trusts and other estate planning documents and all phases of estate administration, including the analysis and review of estate and fiduciary income tax issues and administrative and legal issues in each estate.

Marcin counsels her clients in a very personal way, addressing each client's particular desires and circumstances. Her professionalism and skills have been recognized by many organizations, as well as her peers. Super Lawyers named Marcin a Top Rated Estate Planning and Probate Attorney from 2012 to 2021. She has also been named to Best Lawyers in America® for Trusts and Estates for 2022.

2022 has been a rewarding time for the firm, as well as for Marcin.

"This has been an exciting year for our Personal, Family & Business Planning Group and for me, personally," Marcin said.

"We have added more professionals, giving us an even greater depth and breadth of knowledge to help our clients," she said. "We have become a solid team. Everyone generously shares their experience, knowledge and perspectives, which not only makes work fun, but also benefits our clients."

"On the personal side, I was named to Best Lawyers in America® for Trusts and Estates for 2022, Marcin said. "It's wonderful to have my work recognized by my peers."

Marcin has authored articles on various estate planning and trust and estate administration topics, and writes a monthly column called Wills, Trusts & Estates: Plain & Simple for Lloyd Harbor Life. She also speaks at conferences about tax and legal issues in estate planning and estate administration, including for the New York State Society of CPAs and the New York State Bar Association.

A trustee of the board of directors at Northwell Health's Huntington Hospital, Marcin is also the chair of the Long Island Community Foundation board and a member of Cold Spring Harbor Laboratory's corporate advisory board.

Marcin earned a juris doctor from Touro College Jacob D. Fuchsberg Law Center and a bachelor's degree from State University of New York at Stony Brook. She is admitted to practice in New York State.

Through five offices, 200 lawyers and 21 practice groups, Rivkin Radler's attorneys are the advisors-of-choice to successful individuals, middle-market companies and large corporations. Many clients have been placing their trust in the firm for more than 25 years. An unwavering commitment to total client satisfaction is

the driving force behind the firm.



Maureen Montalbano is a senior vice president & regional executive at New York Community Bank (NYCB).

Montalbano began her career with Roosevelt Savings Bank while attending college as a part time teller in the Deer Park branch. Over the years, she moved up in the ranks and became a retail banking regional manager, a position she held for 14 years, covering 26 branches across Suffolk County. In May 2022, she was promoted to retail banking region executive, continuing to oversee the operations, sales and service of the branches in Suffolk County.

Along with her responsibilities as a regional executive, Montalbano also mentors her team to become more involved in community service. Her staff at Roslyn Savings Bank supports organizations across Long Island, including Island Harvest, Headstart and the Long Island Coalition for the Homeless. Together they provide financial guidance to the most vulnerable in our communities, teaching fraud prevention to the senior population who are often targets of financial fraud.

As the pandemic enters into the third year many industries have struggled to meet customer needs, Montalbano said.

"At New York Community Bank, our biggest challenges have been staffing and protecting our customers from becoming victims of fraud," she said. "Customer service is our number one priority and we remain committed to providing the products and services that make banking easier and safer."

"We have many seasoned bankers who are able to cover branches across Suffolk County, ensuring each location is fully staffed to assist our customers," Montalbano noted. "At NYCB, we dedicate many resources to protect our customers from becoming victims. The branch leadership teams work within their communities to teach fraud prevention, and we have a multi-level approach to reviewing transactions to ensure our customers are protected."

"We will continue to advance our technology and develop our staff to deliver the service and care our customers have come to expect," she said.

Based in Hicksville, New York Community Bancorp, Inc. is a leading producer of multi-family loans on non-luxury, rent-regulated apartment buildings in New York City, and the parent of New York Community Bank. At March 31, 2022, the company reported assets of \$61 billion, loans of \$46.8 billion, deposits of \$38 billion, and stockholders' equity of \$6.9 billion.

Reflecting its growth through a series of acquisitions, the company operates 237 branches through 8 local divisions, each with a history of service and strength: Queens County Savings Bank, Roslyn Savings Bank, Richmond County Savings Bank, Roosevelt Savings Bank, and Atlantic Bank in New York; Garden State Community Bank in New Jersey; Ohio Savings Bank in Ohio; and

AmTrust Bank in Florida and Arizona.



Mary Pokojny O'Reilly is co-chair of Meltzer Lippe, Goldstein & Breitstone's Trusts & Estates Practice Group and a partner in its Business & Real Estate Taxation, Private Wealth & Taxation, Trust & Estate Litigation and Tax Exempt Organizations Practice Groups.

O'Reilly assists high net worth individuals and families in the preservation and transfer of wealth, minimizing potential family disputes and protecting assets from creditors using sophisticated planning techniques. Her clients include family business owners, real estate investors and developers, investment bankers, private equity and hedge fund managers, physicians, inventors, entertainers and business professionals, among many others.

O'Reilly's practice includes estate and trust administration. She also advises beneficiaries and fiduciaries in estate and trust litigation and represents executors, trustees and beneficiaries in estate and trust litigations, will contests and contested accountings.

This year continues to bring people spending less time in New York City and more time on Long Island or leaving New York altogether, O'Reilly said.

"Remote working that started with COVID continues to be prevalent, particularly for NYC-based offices," she said. "This has presented many New Yorkers with the opportunity to save on income taxes by changing their residency."

"Those New York City resident clients who now spend more time in their summer homes on Long Island are giving up their New York City residency in favor of Long Island to save on city income taxes," O'Reilly explained. "Additionally, many who spent a couple months in Florida are now staying out of New York more than half of the year to declare Florida residency and save on New York State income taxes altogether. The opening of our Florida offices in Miami and Boca Raton in early 2020 could not have come at a better time for us and our clients."

O'Reilly has presented at prominent national legal conferences including the American Bar Association's (ABA) Real Property, Trusts and Estates (RPTE) Section's Spring Symposia and Practicing Law Institute's Annual Estate Planning Institute. She will serve a second term as Chair of the ABA Wealth and Non-Tax Estate Planning Considerations Group of the RPTE Section and is the Former Chair of the ABA Non-Tax Issues Affecting the Planning and Administration of Estates & Trusts Committee of the RPTE Law Section.

In 2022, O'Reilly received two prestigious recognitions: Private Wealth Law: Mid-Market – New York, Chambers and Partners High Net Worth; and Notable Diverse Leaders in Law by Crain's New York Business. In 2018, she was honored by Hofstra Law as an Outstanding Woman in Law.

Prior to joining Meltzer Lippe in 2011,

Mary practiced in the Trusts and Estates Group of the international law firm Norton Rose Fulbright.

O'Reilly earned her LL.M. in taxation from New York University School of Law and her juris doctor, cum laude, on a full academic scholarship to St. John's University School of Law. She received a bachelor's degree, cum laude, from SUNY Binghamton.

Prior to attending law school, O'Reilly lived in Madrid, Spain for two years where she taught English.

Meltzer Lippe is among the largest law firms on Long Island. With offices in Mineola, Manhattan and Boca Raton, FL, the firm's practice encompasses all aspects of corporate and business law, tax law, employment and labor law, partnerships, limited liability companies and joint ventures, litigation, real estate, tax-exempt organizations, wills & trusts, estate planning & administration, construction law, bankruptcy, workouts and creditor's rights; employee benefits and executive compensation and government relations and regulatory affairs.



Dori Rosinsky, CPA is a tax manager at Grassi and a leader in the firm's Private Client Services practice. Rosinsky works primarily with clients in the development and execution of their trust and estate planning strategies. She specializes in tax planning and compliance, including the preparation of estate tax and real estate partnership tax returns.

Grassi is continuing to see the impact of COVID-19 on both the accounting industry and its clients as the firm moves through 2022.

"In the area of individual tax and estate planning, we are performing more remote services than ever before," Rosinsky said. "While nothing can replace in-person planning, this shift has allowed clients greater accessibility to their advisors from anywhere, anytime."

"This comes at a time when tax and estate planning are especially top-of-mind," she noted. "We see unprecedented numbers of taxpayers planning moves out of heavily taxed areas, and proactive planning is needed to accomplish all tax-savings objectives. We are encouraging estate planning clients to take advantage of current tax law, which allows a much higher amount of wealth to be transferred estate-tax-free, before the provisions expire in 2026."

Rosinsky is a Certified Public Accountant (CPA) licensed in New York and a member of the New York State Society of CPAs. Her industry involvement also includes participation in The New York University School of Professional Studies Trust & Estates Tax Conference, as well as tax seminars hosted by the National Business Institute.

Rosinsky is active within Grassi as well, supporting the firm's recruiting initiatives, such as traveling to universities and interviewing candidates. She regularly supports and participates in the Grassi

Women's Council programming and Grassi Gives Back volunteer initiatives.

Prior to joining Grassi, Rosinsky was a staff accountant at a Big Four Accounting Firm where she worked in the tax department's real estate division.

She is currently pursuing a Master of Taxation (MST) degree at St. John's University. She earned a bachelor's degree in accounting and a master's degree in accounting from The University at Buffalo.

Grassi is a leading provider of advisory, tax and accounting services to businesses and individuals. Grassi advisors specialize in providing industry-specific business consulting, audit, tax and technology services to key market sectors, including construction, architecture and engineering, not-for-profit, healthcare, manufacturing and distribution, financial services, real estate, cannabis and more. The firm's Private Client Services team offers individual tax, trust and estate planning strategies to help high-net-worth clients reach their wealth preservation and transfer goals.

With offices in New York, Jericho, Ronkonkoma and White Plains, NY; Park Ridge, NJ; Needham, MA; and Palm Beach, FL, the firm has the depth of knowledge and experience to work effectively alongside clients across the New York metro area and throughout the United States, as well as internationally through its membership in Moore Global.



Alice Rouse is executive vice president & chief risk officer at Hanover Community Bank. Rouse has more than 25 years of banking experience and oversees all enterprise risk management functions including the administration of Hanover's Corporate Compliance and information security areas.

Rouse also serves as the liaison for the bank's outsourced internal audit function, administers the vendor management process and ensures that the bank's internal operating policies are designed to minimize risk and comply with regulatory requirements.

The first six months of 2022 has been a 'perfect storm' for the banking industry, Rouse said.

"Our national economy has been affected by a rapid rise in interest rates, geopolitical unrest due to the war in Ukraine and inflationary levels not seen in 40 years," she said. "Despite these challenges, Hanover Bank was still able to successfully launch an initial public offering in May, increase our asset growth and open a new branch in New Jersey."

"As the year unfolds, we continue to thrive in an uncertain economic environment by being an extremely nimble organization," Rouse said. "We can quickly respond to the needs of our clients whether it be by updating rates, offering competitive products or making sure our clients know they are our greatest resource, and we are there to assist them with all of their financial needs."

Prior to joining Hanover in 2017, Rouse served in many financial and audit capacities at Astoria Bank for 24 years and was an integral part of Astoria Bank's initial public offering and three acquisitions. Prior to Astoria, she was an audit manager in the financial services group of the public accounting firm of KPMG LLP, specializing in financial institutions.

Rouse earned a bachelor's degree in accounting from the University of Massachusetts at Amherst and is a certified public accountant in New York State.

Hanover Bancorp, Inc. is a bank holding company for Hanover Community Bank, a community commercial bank focusing on personalized and efficient services and products responsive to client needs. Management and the board of directors are comprised of a select group of successful local businessmen and women who are committed to the success of the bank by knowing and understanding the metro-New York area's financial needs and opportunities.

Backed by state-of-the-art technology, Hanover offers a full range of financial services. Hanover employs a complete suite of consumer, commercial, and municipal banking products and services, including multi-family and commercial mortgages, residential loans, business loans and lines of credit. Hanover also offers its customers access to 24-hour ATM service with no fees attached, free checking with interest, telephone banking, advanced technologies in mobile and internet banking for its consumer and business customers, safe deposit boxes and much more.

The company's corporate administrative office is located in Mineola where it also operates a full-service branch office. Hanover also has branch locations in Garden City Park, NY; Forest Hills, NY; Flushing, NY; Sunset Park, NY Rockefeller Center and Chinatown, NY; and Freehold, NJ.



Jennifer Tomeny Stacchini is a corporate attorney at Farrell Fritz, P.C. in Uniondale. Stacchini represents domestic and international clients in connection with U.S. operations and day-to-day corporate, employment and litigation issues.

Stacchini counsels clients in connection with entity formation, corporate governance and corporate best practices. She represents small and mid-size corporations, limited liability companies and professional corporations in connection with acquisition strategy, stock purchases and sales and other business transactions.

Stacchini establishes transition plans for members and shareholders of privately held companies, including negotiating and preparing shareholders' agreements and operating agreements. She also conducts due diligence for mergers, acquisitions, and venture capital transactions.

Midway through 2022, Farrell Fritz' clients continue to deal with issues relating to return-to-work plans, Stacchini said.

"As a result, we have made adjustments

LEWIS JOHS

Lewis Johs Avallone Aviles, LLP

CONGRATULATES **ROSA M. FEENEY**

SENIOR COUNSEL AND
DIRECTOR OF CLIENT RELATIONS
AND DEVELOPMENT



and all of the recipients of the
2022 LIBN
WHO'S WHO
Women in Professional Services

631.755.0101 | www.lewisjohs.com

LONG ISLAND NEW YORK CITY SARATOGA



WHO'S WHO Women Professionals

in our corporate practice to meet our clients' needs," she said. "In our firm's corporate department, we have modified how we work together in our department and with our clients on a day-to-day basis."

"The use of videoconferencing and similar technology allows us to stay in touch with clients who prefer to not meet in-person," Stacchini said. "This technology also enables us to collaborate with our colleagues working remotely. With more clients, and attorneys, working remotely, we are able to meet their needs wherever they are located to ensure uninterrupted service and the timely and efficient delivery of information and documents."

Stacchini earned a juris doctor from Boston University School of Law and a bachelor's degree from SUNY Geneseo.

Established in 1976, Farrell Fritz is headquartered in Uniondale, with offices in Albany, Hauppauge, New York City and Water Mill. The firm has more than 80 attorneys across 17 practice areas.

Farrell Fritz attorneys take prominent, active roles in business, legal and philanthropic organizations; numerous are recognized regionally or nationally as leaders in their fields. The firm is well known for its pro bono work, board involvement, volunteer service and substantial financial support of local community organizations.

Farrell Fritz handles legal matters in the areas of bankruptcy and restructuring; business divorce; commercial litigation; construction; corporate and finance; emerging companies and venture capital; employment law; environmental law; estate litigation;

healthcare; land use and zoning; New York State regulatory and government relations; not-for-profit law; real estate; tax planning and controversy; tax certiorari, and trusts and estates.



An attorney and CPA for more than 38 years, Tenenbaum Law Partner Karen Tenenbaum, founded Tenenbaum Law, P.C. to help individuals and businesses facing IRS and New York State tax problems. She started her boutique tax law firm, in 1996, after several years of working in large accounting and law firms. Today, her firm is among New York Law Journal's Largest Women-Owned Law Firms in New York State.

Tenenbaum has led the Melville-based firm in successfully representing individuals and businesses in federal and state audits, appeals, collection issues, offers in compromise, installment agreements, NYS voluntary disclosures and other matters. She is a frequent speaker on IRS and NYS tax issues for numerous professional groups on topics such as New York State residency, IRS and NYS collections and more.

This year, Tenenbaum has seen that both

the IRS and New York State tax department are being more assertive in going after delinquent taxpayers.

"During COVID, they put a temporary hold on collection efforts initially, then went through a period where they were more willing to negotiate settlements than usual," she said. "Now, enforcement is closer to pre-COVID levels. For example, the state is again targeting restaurants and other types of small businesses threatening to shut them down for non-payment of sales tax. Many people are also losing their passports for non-payment of taxes to the IRS, just when they want to travel again."

"Taxpayers should try to resolve tax problems promptly before they get to the collection stage to avoid the most severe penalties," Tenenbaum noted.

Tenenbaum's knowledge and leadership have established her as a leading tax attorney in the NY area. She has been selected as a New York Metro Super Lawyer and many organizations have recognized her for her outstanding achievements including the New York State Society of Certified Public Accountants, Nassau Chapter, who presented Tenenbaum with the Samuel B. Traum Achievement Award; Long Island Press named her 1 of 16 Leading Lawyers on Long Island; and Schneps Media honored her at its 2021 Power Lawyers Event.

She has been quoted in numerous publications including Bloomberg Business News, Money magazine and The Daily News on the topics of NYS residency and NYS tax collection issues.

Tenenbaum holds leadership positions

in many organizations including chair of the Suffolk County Bar Association Tax Law Committee; and vice chair, NYSSCPA, Relations with the IRS Committee.

Tenenbaum earned an LL.M. (taxation) from New York University School of Law and a juris doctor from Brooklyn Law School. She is admitted to the State Bar of New York and to the U.S. Tax Court.

Tenenbaum is a co-founder of Commerce Plaza, the Children's Business Center, where 5th graders from Long Island schools take part in a hands-on experience of running a business for the day. She also founded Money Masters, Inc., an organization that provides financial literacy information and tools for children and parents using an animated character, Walter the Vault.

Tenenbaum Law, P.C. is a boutique tax practice solely focused on resolving IRS and NYS tax problems. The firm represents both individuals and businesses before the IRS or NYS tax department when they are alleged to owe back taxes and/or have audit or collection issues. Typically, the firm helps clients challenge the government's assessment of taxes and/or negotiate a settlement.

The firm has successfully represented clients in matters including federal and state audits, IRS appeals and NYS conciliation conferences, federal and NYS collection Issues, including liens, levies, warrants and seizures, offers in compromise, installment agreements, responsible officer assessments, NYS residency audits, NYS driver's license suspension, and NYS voluntary disclosures.

CONGRATULATIONS

to our Director of Operations

ELISE BARBUCK



for being named as a Who's Who of Women
in Professional Services.



19 Engineers Ln.
Farmingdale NY, 11735

516-454-4570

mmpcapital.com

Navigating today's
business takes
outstanding
leaders.

That's why KPMG is proud to recognize Joanne DeFino on being profiled in Long Island Business News' 2022 "Who's Who in Professional Women" section.

KPMG professionals like Joanne can help you address your pressing business issues to propel you to greater success.

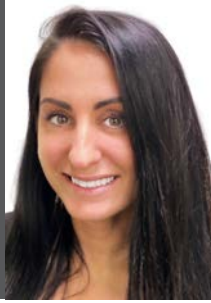
kpmg.com/us



© 2022 KPMG LLP, a Delaware limited liability partnership and a member firm of the KPMG global organization of independent member firms affiliated with KPMG International Limited, a private English company limited by guarantee. All rights reserved. The KPMG name and logo are trademarks used under license by the independent member firms of the KPMG global organization. NDP96363-1A

WHO'S WHO Women Professionals

**SHANNON
TREADWELL**
ROK Financial



Shannon Treadwell is vice president of production at ROK Financial, which is located in Great River. ROK establishes solid relationships with clients, lenders and partners by providing the best financing solutions available. Helping them generate opportunities through business financing.

In her executive role, Treadwell spearheads the production department, ultimately the liaison between ROK's lenders, their business financing advisors and clients they help service. She has created a collaborative environment for the team and has created numerous new processes to help streamline production timelines and help strengthen new and existing relationships with all those who interact with ROK.

Treadwell launched her career with ROK in 2013, starting as a receptionist. Her tenacity and eagerness to learn and take on more was quickly noticed and she began her way up the corporate ladder.

Treadwell has been an instrumental part in ROK's trajectory since inception, constantly looking for new ways to innovate the brand, as well as streamline processes that benefit ROK's clients.

ROK Financial is committed to establishing relationships with its clients, lenders and partners by providing the best financing solutions available to business owners while creating a positive association with business financing. Through its streamlined process, revolutionary technology and educated team of experts, the company helps business owners create new opportunities.

**DANIELLE M.
VISVADER**
Abrams Fensterman,
LLP



Danielle M. Visvader is a partner at Abrams Fensterman, LLP in Lake Success. When Visvader first joined the firm, she predominantly practiced Elder Law and specifically concentrated on Article 81 guardianship proceedings for both individuals and institutional clients, including nursing homes and hospitals. She subsequently expanded her practice to include mental health law, dealing with the retention and treatment of patients in psychiatric facilities. Visvader also made it a point to familiarize herself with the regulations governing institutional and community Medicaid and Medicaid planning in an effort to represent her elder law clients more effectively.

Additionally, Visvader handles other civil litigation matters and residential real estate

purchases and sales.

Visvader is eligible for court appointments in various counties, including Nassau and Suffolk, as guardian, court evaluator and counsel for alleged incapacitated persons, pursuant to Part 36 of the Rules of the Chief Judge of the New York State Unified Court System.

As an attorney handling guardianship proceedings, Visvader represents both nursing homes with incapacitated residents and family members of loved ones who cannot handle their own personal and financial affairs.

"The pandemic presented significant developments in my practice, which remain today," Visvader said. "To obtain guardianship, a court hearing is necessary, and, until the pandemic, these hearings were held in-person. This was difficult for homebound elderly or family members who wanted to attend the hearing but lived out-of-state."

"Today, most courts continue to conduct virtual guardianship hearings," she noted. "Early on, this presented challenges with access to technology/WiFi and technological proficiency by the elderly population. However, after two years of navigating the virtual hearing process, I find it is a benefit to the overwhelming majority of my clients, family members and nursing homes, alike."

Visvader has been selected to the New York Rising Stars list since 2013. Each year, no more than 2.5 percent of the lawyers in the state are selected by the research team at Super Lawyers to receive this honor.

Visvader earned a bachelor's degree from Fordham University and a juris doctor from Hofstra University School of Law. She

is admitted to practice in New York and Connecticut.

She is an active member in various professional and civic organizations including the New York State Bar Association, where she is a member of the Elder Law section, and the Nassau County Bar Association, where she is a member of the Elder Law section and the Hospitals and Health Law section.

Visvader is also dedicated to giving back to the community through education. For twelve years, Ms. Visvader acted as the Mock Trial coach for her alma mater, Preston High School, a private Bronx high school for girls. She was recently selected as a "Rising Alumnae Under 40" by the Alumnae Association of the school.

Abrams Fensterman, one of the largest full-service law firms on Long Island, provides each client with quality counsel, innovative solutions and personalized service.

The firm serves clients throughout the New York metropolitan area from offices on Long Island, in Brooklyn, Manhattan and White Plains and upstate New York from its Rochester and Albany offices.

The firm initially built its reputation for excellence through its representation of health care providers in all aspects of health care law. The firm represents nursing homes, doctors, chiropractors, physical therapists, dentists, podiatrists, ambulatory surgery centers, hospitals, dialysis providers, home health care companies, assisted living providers and a host of other health care providers in regulatory, transactional and civil and criminal fraud matters.

In addition to its health law practice, the firm has law departments chaired by

Ready for tomorrow.

As a leading full-service global insurance brokerage, we're with you for all your needs - in business, and in life.

Protect what matters most with HUB.

hubinternational.com

info.hubnortheast@hubinternational.com

(800) 456-5293



Congratulations to HUB's **Nadia Davis** on being featured in LIBN's "Who's Who - Women in Professional Services"

WHO'S WHO Women Professionals

recognized leaders in their fields in areas such as matrimonial and family law, mental health law, corporate law, insurance defense, estate planning and administration, civil and commercial litigation, guardianship law, employment law, real estate law, elder law, transportation law, health care fraud, white-collar criminal defense, appellate, municipal law and government litigation, law and policy.



EDITA VYSOCKYTE, CPA
Marcum LLP

Edita Vysockyte, CPA is a director in the Tax & Business Services Department of Marcum LLP's Long Island office. Her focus is large, multistate and multi-national companies, as well as family-owned businesses.

Vysockyte has more than 10 years of professional experience, providing tax consulting, planning and compliance services for companies in the real estate, private equity, manufacturing, distributing and hospitality industries. Her clients, range from small businesses to multi-million-dollar companies. Her responsibilities include tax consulting on various issues concerning partnerships, C and S corporations, review of corporate and partnership tax returns and planning opportunities for the businesses

and their owners.

Vysockyte is well-versed in multi-state and international taxation. She joined Marcum as an intern and quickly rose thorough the tax department. During the course of her career, she has been involved in various trainings as a participant and a facilitator.

Vysockyte is a member of the American Institute of Certified Public Accountants and the New York State Society of Certified Public Accountants. She earned a bachelor's degree in business administration/ accounting from Hofstra University.

Marcum LLP is a national accounting and advisory services firm dedicated to helping entrepreneurial, middle-market companies and high net worth individuals achieve their goals. Headquartered in New York City, Marcum has offices in major business markets across the U.S. and select international locations.

Founded in 1951, Marcum offers a complete spectrum of tax, assurance and advisory services, as well as an extensive portfolio of industry-focused practices with specialized expertise for both privately held and publicly registered companies, and nonprofit and social sector organizations. Through the Marcum Group, the firm also provides a full complement of technology, wealth management, executive search and staffing, and strategic marketing services.

Understanding clients' businesses, helping them identify their needs and meet their challenges, and uncovering opportunities that propel them towards success is Marcum's mission.



LING XU
Flushing Bank

Ling Xu is senior vice president, director of retail banking at Flushing Bank and oversees the 25 Flushing Bank branches.

With 16 years of banking experience, Xu joined Flushing Bank in 2015 as a branch manager and was promoted to Queens area manager in 2018, retail sales manager in 2020, and, most recently, to director of retail banking in 2022.

Delivering rewarding relationships is extremely important to Flushing Bank, Xu said.

"We want to ensure that our clients and prospects know we are here to help them and that we offer the same products, services and conveniences associated with the large commercial banks combined with the personalized, relationship-based attention you would expect from a community bank," she said. "Our business clients are efficiently and effectively served and can leverage our comprehensive business offerings. Our digital services for small businesses now includes the convenience of a digital loan application which expedites the loan origination process."

"Flushing Bank is dedicated to offering the highest level of personalized banking services and neighborly support to help businesses

grow and the community to thrive," Xu noted. "We encourage support of neighborhood retailers and are committed to being another part of what makes Long Island unique."

Prior to joining Flushing Bank, Xu worked at Bank of America for almost 9 years as financial center manager within the Queens and Brooklyn markets.

In 2015, Xu joined the board of managers of the Flushing branch of the YMCA of Greater New York and has been the board of managers' chairwoman since 2019, as well as a current member of their finance committee.

Flushing Bank® is a FDIC insured, New York State—chartered commercial bank that operates banking offices in Queens, Brooklyn, Manhattan and on Long Island. The bank has been building relationships with families, business owners, and communities since 1929. Today, it offers the products, services and conveniences associated with large commercial banks, including a full complement of deposit, loan, equipment finance, and cash management services.

Rewarding customers with personalized attention and bankers who can communicate in the languages prevalent within these multicultural markets makes Flushing Bank uniquely different. As an Equal Housing Lender and leader in real estate lending, the bank's experienced lending teams create mortgage solutions for real estate owners and property managers both within and outside the New York City metropolitan area.

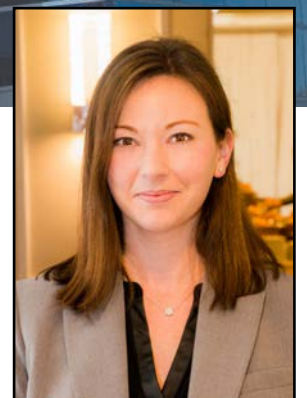
Flushing Bank also fosters relationships with consumers nationwide through its online banking division with the iGobanking® and BankPurely® brands.



CRONIN & CRONIN LAW FIRM

Excellence, Integrity and Exceptional Service

Congratulations to our Partner, Cara Cronin, for her recognition in "Who's Who in Women in Professional Services"



**Real Property Tax Assessment Reduction and
Condemnation for Commercial Properties**

Brad W. Cronin Sean M. Cronin Cara P. Cronin

Raymond J. Furey Brian M. Troy

100 E Old Country Road • Mineola, NY 11501

(516) 747-2220 • www.cronintaxlaw.com • info@cronintaxlaw.com